# Ferries for the Future

**Building New Major Vessels** 

Technical Briefing – June 10, 2025



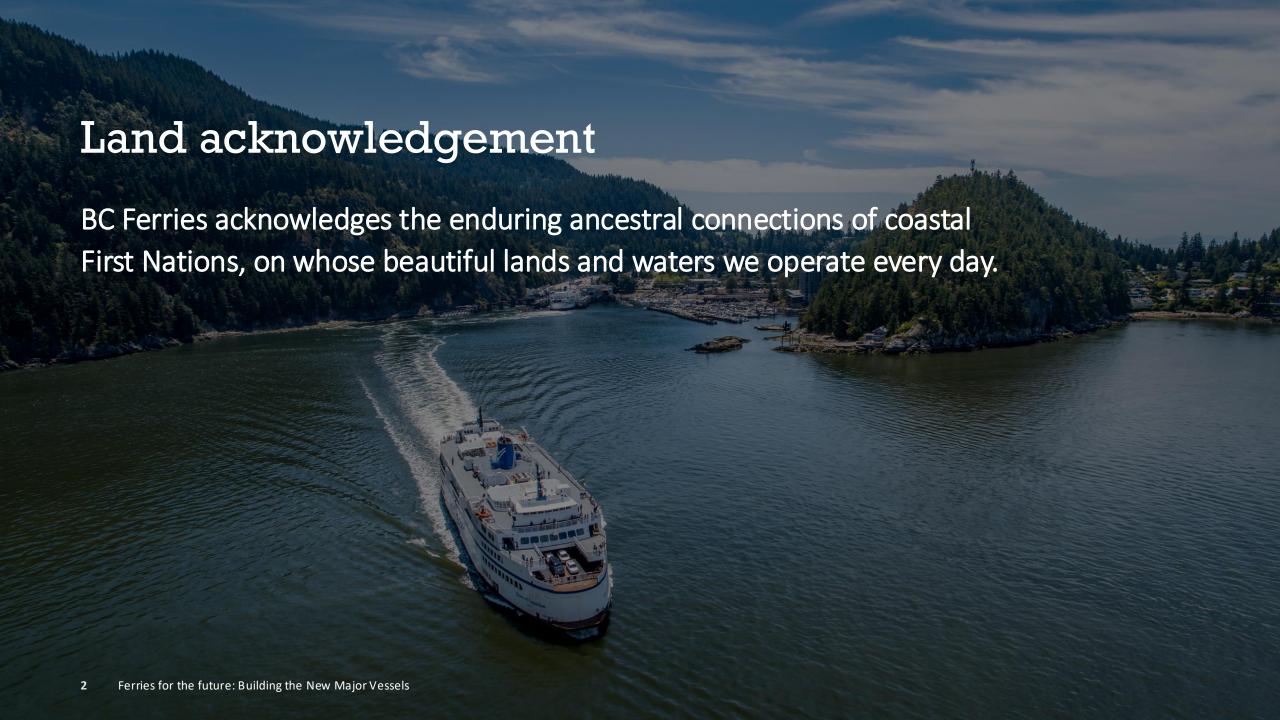
Nicolas Jimenez
BC Ferries
President and CEO



Ed Hooper
BC Ferries
Head of Fleet Renewal





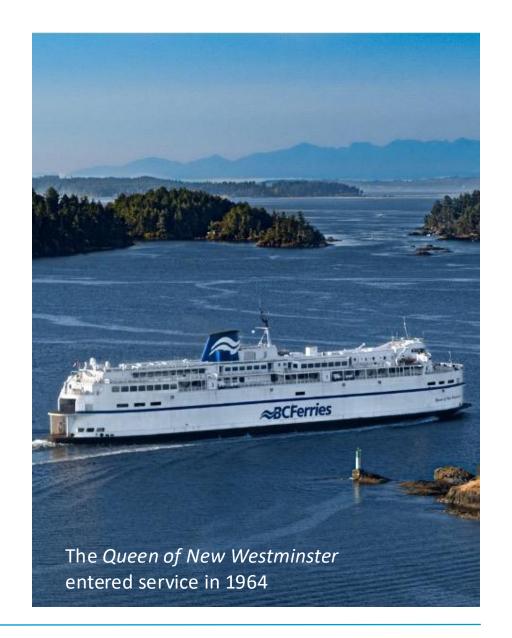


# Delivering reliability, capacity, and value for British Columbians

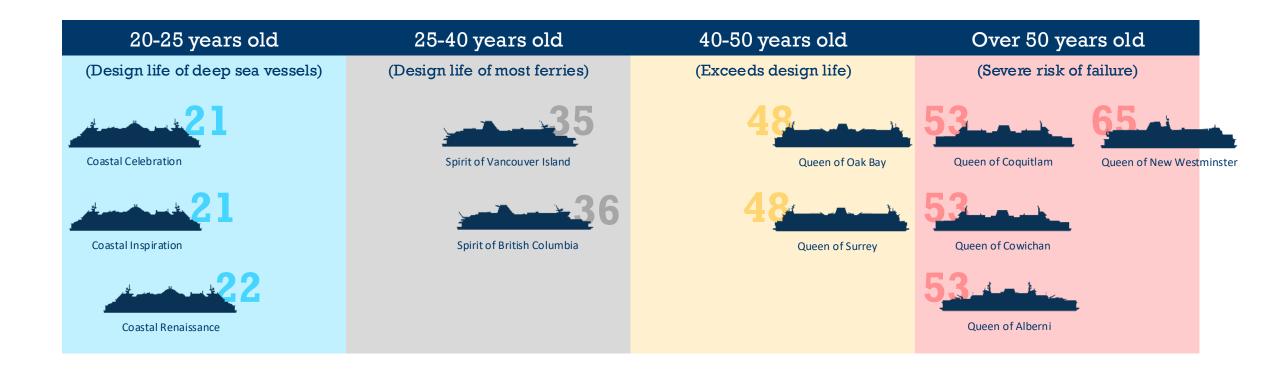


## The challenge: Aging ships, growing demand

- Several of our major vessels are approaching or exceeding their 45-year operational lifespan.
- The *Queen of New Westminster* turned 61 this year—unexpected mechanical issues in 2024 cost \$14M in repairs and lost revenue.
- The NMVs will replace the four oldest vessels and add capacity where it's most needed.
- Delaying replacement risks widespread service disruptions and higher future costs.



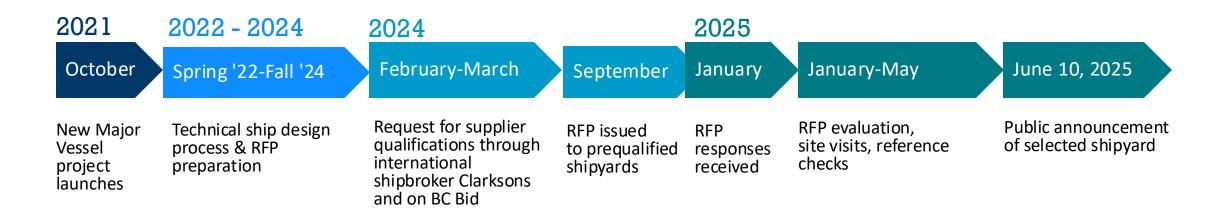
### Age of major route vessels in 2029



### A rigorous procurement process

- Global procurement included public Request for Proposals (RFP), detailed bid scoring, and site inspections.
- Independent advisors and cross-functional BC Ferries teams led evaluation.

- Shipyard proposals were assessed on risk, quality, environmental standards, cost and timelines.
- Shipyards with strong compliance to safety and quality standards, and proven performance delivering ferries, were prioritized.



### CMI Weihai – A global leader in ferry construction

BC Ferries has selected China Merchants Industry Weihai Shipyards (CMI Weihai) to build the New Major Vessels.

- CMI Weihai has delivered modern ferries for Marine Atlantic, Stena Line, and others.
- Proven experience meeting Transport Canada standards.
- Demonstrated world-class technical and engineering abilities.
- Industrial-scale facility capable of handling complex, large-scale ferry builds.
- Offered strong value, balancing design, risk, safety, cost and delivery confidence.



### Strong oversight, high standards, full accountability

- Full-time BC Ferries team onsite throughout construction.
- On-site team will conduct regular inspections, monitor contract adherence, ensure compliance with safety standards, and manage quality assurance processes.
- Supported by third-party experts and ABS on behalf of Transport Canada.
- Oversight covers all major subcontractors and suppliers.



#### Vessels for the future



#### Hybrid

Diesel-battery hybrid. Will run on bio/renewable diesel.



#### **Electric**

All-electric ready. **Futureproofed for shore charging.** 



#### Quiet

Reduced underwater noise. **Better for marine life.** 



+52%

More passenger space. **Designed for rising demand.** 



+24%

More vehicle capacity. Relief for busy sailings.



#### **Experience**

Wide walkways, accessible throughout, indoor pet lounges.





Render subject to change



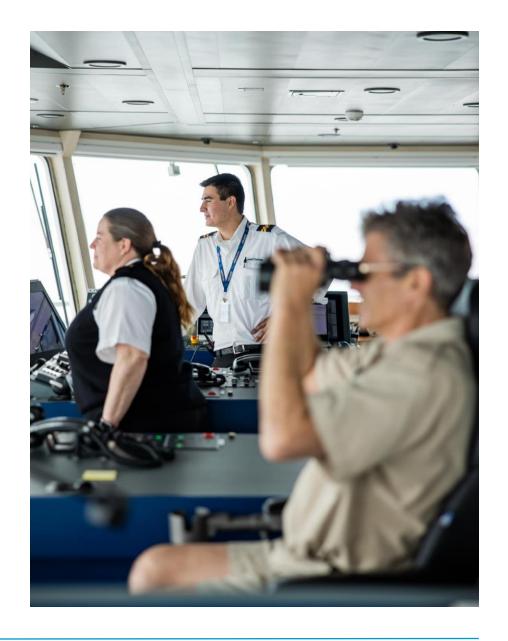
### Four NMVs in service by 2031

Staggered delivery schedule ensures smooth commissioning and crew readiness.

Autumn 202	26 Steel	cutting begins

Spring 2029 First vessel enters service

Summer 2031 Four vessels in service



# Why timely delivery of the New Major Vessels matters for BC



Immediate investment and jobs

Long-term employment & growth

Trade and tourism impact

\$600 million

1,300 direct job years

370 jobs/year

\$2.2 billion GDP

over vessel lifespan

\$31 billion in goods

\$5
billion in visitor spending

Source: Intervistas Economic Impact Study, June 6, 2025

#### Investment in BC



Sover \$230 million

Local investment in first 10 years.

Over \$1 billion

BC economic investment projected across vessel lifespans.



- Ongoing maintenance, refits, and upgrades will all happen in BC.
- Local engineering firms, shipyards, and suppliers will support the vessels through construction and lifespan.

# Protecting public investment, ensuring value

- The fixed-price contract to build the NMVs is within the approval limits provided by the BC Ferries Commissioner.
- Costs are not being disclosed to protect future bids.
- Payments are primarily linked to delivery, ensuring accountability while achieving value for the ferry system.





### The right choice for British Columbia

- Protects ferry service
  Replaces aging vessels and increases capacity
- Quieter ships, electric-ready
- Delivers value
  Fixed price contracts within approved budget
  limits, payments tied to delivery
- Chosen responsibly
  Globally experienced, technically proven

- Supports BC jobs
  Over the vessels' lifespan, \$1.2 billion in wages and \$2.2 billion in GDP in BC.
- Quality commitment
  High quality standards assured by BC Ferries on-site, third-party quality control

